

**Stationery and Office  
Supplies Limited**

Financial Statements  
December 31, 2021

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# Stationery and Office Supplies Limited

December 31, 2021

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# Independent auditor's report

To the Members of  
Stationery and Office Supplies Limited

## Report on the Audit of the Financial Statements

### Opinion

We have audited the separate financial statements of Stationery and Office Supplies Limited (“the Company”) which comprise the statement of financial position as at December 31, 2021, the statements of profit or loss and other comprehensive income, changes in equity and cash flows for the year then ended and notes comprising significant accounting policies and other explanatory information.

In our opinion, the accompanying financial statements give a true and fair view of the financial position of the Company as at December 31, 2021, and of its financial performance and cash flows for the year then ended in accordance with International Financial Reporting Standards (IFRS) and the Jamaican Companies Act.

### Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) and we have fulfilled our other ethical responsibilities in accordance with the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Key Audit Matters

Key audit matters are those matters that in our professional judgement; were of most significance in our audit of the financial statements of the current period. The matter was addressed in the context of our audit of financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on this matter.

#### Allowance for expected credit losses

As at December 31, 2021 trade and other receivables after allowance for expected credit losses of \$6,347,342 amounted to \$123,729,234 or 13% of the total assets. We consider the measurement of expected credit losses a key audit matter as the determination is highly subjective, is based on significant judgements made by management and subject to significant uncertainty.

These estimates involve increased judgement as a result of the economic impacts of COVID-19.

### [hlbjm.com](http://hlbjm.com)

Partners: Sixto P. Coy, Karen A. Lewis

3 Houghton Avenue, Kingston 10, Jamaica W.I.

TEL: (876) 926-2020/2 TEL: (876) 926-9400

56 Market Street, Montego Bay, Jamaica W.I.

TEL: (876) 952-2891

EMAIL: [info@hlbjm.com](mailto:info@hlbjm.com)

## Independent auditor's report (cont'd)

To the Members of  
Stationery and Office Supplies Limited

### **Report on the Audit of the Financial Statements (cont'd)**

#### Allowance for expected credit losses (cont'd)

The principles for determining expected credit losses are described in the summary of significant accounting policies. The management of credit risk and the review for impairment have been described in more details in note 28b to the financial statements.

#### How our audit address the key audit matter

Our audit procedures included, amongst others:

To ensure compliance with IFRS 9, we evaluated the techniques and methodologies used by the company in order to assess expected credit losses. We assessed and validated the inputs used and assumptions applied in determining the loss rates which are integral to the provision matrix used in determining the expected credit losses for trade receivables. In addition, we considered and assessed the adequacy of the allowance including the impact of COVID-19 expected credit loss.

#### Other information

Management is responsible for the other information. The other information comprises the information in the annual report but does not include the financial statements and our auditor's report thereon. The annual report is expected to be made available to us after the date of this auditor's report.

Our opinion on the financial statements does not cover the other information and we will not express any form of assurance conclusion thereon. When we read the annual report, if we conclude that there is a material misstatement therein, we are required to communicate the matter to those charged with governance.

#### Responsibilities of Management and those charged with governance for the Financial Statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with IFRS and the Jamaican Companies Act, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Company's financial reporting process.

## Independent auditor's report (cont'd)

To the Members of  
Stationery and Office Supplies Limited

### **Report on the Audit of the Financial Statements (cont'd)**

#### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that presents a true and fair view.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entity or business activities within the Company to express an opinion on the financial statements. We are responsible for the direction, supervision and performance of the audit. We remain solely responsible for our audit opinion.

## Independent auditor's report (cont'd)

To the Members of  
Stationery and Office Supplies Limited

### **Report on the Audit of the Financial Statements (cont'd)**

#### Auditor's Responsibilities for the Audit of the Financial Statements (cont'd)

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe the matter in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

### **Report on additional matters as required by the Jamaican Companies Act**

We have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of our audit. In our opinion, proper accounting records have been maintained, so far as appears from our examination of those records, and the financial statements, which are in agreement therewith, give the information required by the Jamaican Companies Act, in the manner required.

The Engagement Partner on the audit resulting in this independent auditor's report is Ms. Karen Lewis.

Kingston, Jamaica

February 22, 2022

A handwritten signature in blue ink that reads 'HLB Mair Russell'. Below the signature, the text 'Chartered Accountants' is printed in a smaller, blue font.

# Stationery and Office Supplies Limited


## Statement of financial position

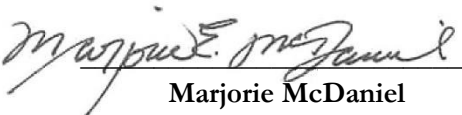
December 31, 2021

	Note	2021 \$	2020 \$
<b>Assets</b>			
<b>Non-current assets</b>			
Property, plant and equipment	(5)	389,213,192	411,180,830
Intangible assets	(6)	10,791,007	12,044,807
Investments	(7)	4,057,960	3,867,548
		<b>404,062,159</b>	<b>427,093,185</b>
<b>Current assets</b>			
Inventories	(8)	296,015,672	232,650,829
Trade and other receivables	(9)	123,729,234	99,385,309
Prepayments		68,627,691	31,069,220
Taxation recoverable		1,121,564	917,766
Cash and cash equivalents	(10)	34,462,852	96,899,268
		<b>523,957,013</b>	<b>460,922,392</b>
<b>Total assets</b>		<b>928,019,172</b>	<b>888,015,577</b>
<b>Equity and liabilities</b>			
<b>Equity</b>			
Share capital	(11)	88,151,214	88,151,214
Capital reserve	(12)	112,423,398	112,423,398
Retained profits		476,256,354	409,155,830
<b>Total equity</b>		<b>676,830,966</b>	<b>609,730,442</b>
<b>Liabilities</b>			
<b>Non-current liabilities</b>			
Borrowings	(13)	46,998,750	81,490,713
Other loans	(14)	46,140,801	49,990,695
Deferred tax liability	(15)	11,480,476	13,090,899
		<b>104,620,027</b>	<b>144,572,307</b>
<b>Current liabilities</b>			
Trade and other payables	(16)	102,362,167	92,864,283
Owing to Directors	(14)	33,204	33,204
Current portion of borrowings	(13)	37,810,807	36,973,453
Current portion of other loans	(14)	6,362,001	3,841,888
		<b>146,568,179</b>	<b>133,712,828</b>
<b>Total liabilities</b>		<b>251,188,206</b>	<b>278,285,135</b>
<b>Total equity and liabilities</b>		<b>928,019,172</b>	<b>888,015,577</b>

The notes on the accompanying pages form an integral part of these financial statements.

Approved for issue by the Board of Directors on February 22, 2022 and signed on its behalf by:

  
\_\_\_\_\_) Director  
**David McDaniel**

  
\_\_\_\_\_) Director  
**Marjorie McDaniel**

# Stationery and Office Supplies Limited

## Statement of profit or loss and Other comprehensive income

Year ended December 31, 2021

	Note	2021 \$	2020 \$
<b>Revenue</b>	(4c)	<b>1,124,846,375</b>	<b>972,318,382</b>
Cost of sales		(573,699,215)	(526,892,239)
		<b>551,147,160</b>	<b>445,426,143</b>
Other income		-	17,670
Administrative and general expenses	(26)	(319,533,545)	(286,666,116)
Selling and promotional costs	(26)	(80,263,412)	(74,937,627)
Impairment loss on financial assets		(1,440,604)	(835,182)
Depreciation and amortisation	(26)	(26,448,846)	(28,424,809)
<b>Operating profit</b>		<b>123,460,753</b>	<b>54,580,079</b>
Finance income	(17)	1,167,457	202,938
Loss on foreign exchange		(7,977,940)	(7,968,886)
Finance costs	(17)	(11,140,889)	(14,905,225)
Gain on disposal of property, plant and equipment		-	3,340,083
<b>Profit before tax</b>	(18)	<b>105,509,381</b>	<b>35,248,989</b>
Income tax credit/(expense)	(19)	1,610,423	(2,157,497)
<b>Profit for the year</b>		<b>107,119,804</b>	<b>33,091,492</b>
<b>Total comprehensive income for the year</b>		<b>107,119,804</b>	<b>33,091,492</b>
<b>Basic and Diluted Earnings Per Share</b>	(20)	<b>0.43</b>	<b>0.13</b>

The notes on the accompanying pages form an integral part of these financial statements.



# Stationery and Office Supplies Limited

## Statement of changes in equity

Year ended December 31, 2021

	Share Capital \$	Capital Reserve \$	Retained Profits \$	Total \$
<b>Balance at January 1, 2020</b>	88,151,214	112,423,398	396,073,978	596,648,590
Dividends (21)	-	-	(20,009,640)	(20,009,640)
Transaction with owners	-	-	(20,009,640)	(20,009,640)
Profit for the year being total comprehensive income	-	-	33,091,492	33,091,492
<b>Balance at December 31, 2020</b>	<b>88,151,214</b>	<b>112,423,398</b>	<b>409,155,830</b>	<b>609,730,442</b>
Dividends (21)	-	-	(40,019,280)	(40,019,280)
Transaction with owners	-	-	(40,019,280)	(40,019,280)
Profit for the year being total comprehensive income	-	-	107,119,804	107,119,804
<b>Balance at December 31, 2021</b>	<b>88,151,214</b>	<b>112,423,398</b>	<b>476,256,354</b>	<b>676,830,966</b>

The notes on the accompanying pages form an integral part of these financial statements.

# Stationery and Office Supplies Limited

## Statement of cash flows

Year ended December 31, 2021

	Note	2021 \$	2020 \$
<b>Cash flows from operating activities:</b>			
Profit before tax		105,509,381	35,248,989
Adjustment for:			
Depreciation and amortisation		32,737,301	34,698,812
(Gain)/loss on foreign exchange on other loans	(25)	4,668,439	(334,115)
Gain on disposal of property, plant and equipment		-	(3,340,083)
(Gain)/loss on investments		(111,438)	1,107,005
Dividend income		(78,974)	-
Interest income	(17)	(977,045)	(202,938)
Interest expense	(17)	11,140,889	14,905,225
		<b>152,888,553</b>	<b>82,082,895</b>
(Increase)/decrease in inventories		(63,364,843)	16,396,745
(Increase)/decrease in trade and other receivables		(24,343,925)	41,028,193
(Increase)/decrease in prepayments		(37,558,471)	5,189,519
Increase/(decrease) in trade and other payables		9,497,884	(3,862,444)
<b>Cash generated from operations</b>		<b>37,119,198</b>	<b>140,834,908</b>
Interest paid		(11,140,889)	(14,905,225)
<b>Net cash provided by operating activities</b>		<b>25,978,309</b>	<b>125,929,683</b>
<b>Cash flows from investing activities:</b>			
Interest received (net of withholding tax)		773,247	182,992
Purchase of property, plant and equipment	(5)	(9,515,863)	(45,056,451)
Proceeds from disposal of property, plant and equipment		-	4,384,791
Purchase of shares		-	(1,022,154)
Proceeds from disposal of shares		-	22,153
<b>Net cash used in investing activities</b>		<b>(8,742,616)</b>	<b>(41,488,669)</b>
<b>Cash flows from financing activities</b>			
Dividends paid		(40,019,280)	(20,009,640)
Proceeds from borrowings	(25)	2,930,000	5,650,000
Repayment of borrowings	(25)	(36,584,609)	(35,722,150)
Repayment of other loans	(25)	(5,998,220)	-
<b>Net cash used in financing activities</b>		<b>(79,672,109)</b>	<b>(50,081,790)</b>
<b>Net (decrease)/increase in cash and cash equivalents</b>		<b>(62,436,416)</b>	<b>34,359,224</b>
<b>Cash and cash equivalents at beginning of year</b>		<b>96,899,268</b>	<b>62,540,044</b>
<b>Cash and cash equivalents at end of year</b>	(10)	<b>34,462,852</b>	<b>96,899,268</b>

The notes on the accompanying pages form an integral part of these financial statements.

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# Stationery and Office Supplies Limited

## Notes to the financial statements

December 31, 2021

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### 1. General information and nature of operation

Stationery and Office Supplies Limited is a limited liability company incorporated under the Laws of Jamaica on July 23, 1965. The company is domiciled in Jamaica with registered offices located at 23 Beechwood Avenue, Kingston 5, Jamaica, West Indies.

The main activity of the company is the sale of office furniture, fixtures, stationery and other office supplies and the manufacture and sale of books.

The company's shares were listed on the Junior Market of the Jamaica Stock Exchange on August 10, 2017.

At the reporting date, Outlook Limited, a company incorporated in St. Lucia, and its directors controlled the company by virtue of their direct holding of 80% of the issued shares of the company.

### 2. Statement of compliance with IFRS and going concern assumptions

Statement of compliance

These financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB) and have been prepared under the historical convention as modified by the revaluation of certain property, plant and equipment.

### 3. Changes in accounting policies

#### New and revised standards that are effective during the current year

Certain new and amended standards and interpretations to existing standards have been published and became effective during the current financial year. The company has assessed the relevance of all such new standards, interpretations and amendments and determined that the following are relevant to the company.

**Amendments to IAS 1 and IAS 8 on the definition of material.** These amendments to IAS 1, 'Presentation of financial statements', and IAS 8, 'Accounting policies, changes in accounting estimates and errors', and consequential amendments to other IFRSs: i) use a consistent definition of materiality throughout IFRSs and the Conceptual Framework for Financial Reporting; ii) clarify the explanation of the definition of material; and iii) incorporate some of the guidance in IAS 1 about immaterial information.

**Amendments to IFRS 9 IAS 39, IFRS 4, IFRS 16 and IFRS 7- Interest rate benchmark reform.** These amendments provide certain reliefs in connection with interest rate benchmark reform. The reliefs relate to hedge accounting and have the effect that IBOR reform should not generally cause hedge accounting to terminate. However, any hedge ineffectiveness should continue to be recorded in the income statement.

#### Standards, amendments and interpretations issued but not yet effective and have not been early adopted by the company

At the date of approval of these financial statements, certain new standards amendments and interpretations to existing standards have been published but are not yet effective, and have not been early adopted by the company.

Management anticipates that all relevant pronouncements will be adopted in the company's accounting policies for the first period beginning after the effective date of the pronouncement.

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# Stationery and Office Supplies Limited

## Notes to the financial statements

Year ended December 31, 2021

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### 3. Changes in accounting policies (cont'd)

#### Standards, amendments and interpretations issued but not yet effective and have not been early adopted by the company (cont'd)

New standards, interpretations and amendments not early adopted or listed below are not expected to have a material impact on the company's financial statements.

**Amendments to IAS 1, Presentation of financial statements', on classification of liabilities,** (effective for annual periods beginning on or after January 1, 2022). These narrow-scope amendments to IAS 1, 'Presentation of financial statements', clarify that liabilities are classified as either current or non-current, depending on the rights that exist at the end of the reporting period. Classification is unaffected by the expectations of the entity or events after the reporting date (for example, the receipt of a waiver or a breach of covenant). The amendment also clarifies what IAS 1 means when it refers to the 'settlement' of a liability.

#### Standards, amendments and interpretations issued but not yet effective and have not been early adopted by the company

**A number of narrow-scope amendments to IFRS 3, IAS 16, IAS 37 and some annual improvements on IFRS 1, IFRS 9 and IFRS 16,** (effective for annual periods beginning on or after 1 January 2022). Amendments to IFRS 3, 'Business combinations' update a reference in IFRS 3 to the Conceptual Framework for Financial Reporting without changing the accounting requirements for business combinations. Amendments to IAS 16, 'Property, plant and equipment' prohibit a company from deducting from the cost of property, plant and equipment amounts received from selling items produced while the company is preparing the asset for its intended use. Instead, a company will recognise such sales proceeds and related cost in profit or loss. Amendments to IAS 37, 'Provisions, contingent liabilities and contingent assets' specify which costs a company includes when assessing whether a contract will be loss-making. Annual improvements make minor amendments to IFRS 1, 'First-time Adoption of IFRS', IFRS 9, 'Financial instruments' and the Illustrative examples accompanying IFRS 16, 'Leases'.

#### Standards, amendments and interpretations issued but not yet effective and have not been early adopted by the company

#### **Amendments to IAS 12 – deferred tax relates to assets and liabilities arising from a single transaction.**

(effective for annual periods beginning on or after 1 January 2023). These amendments require companies to recognise deferred tax on transactions that, on initial recognition give rise to equal amounts of taxable and deductible temporary differences.

**Narrow scope amendments to IAS 1, Practice statement 2 and IAS 8,** (effective for annual periods beginning on or after January 1, 2023). The amendments aim to improve accounting policy disclosures and to help users of the financial statements to distinguish between changes in accounting estimates and changes in accounting policies.

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# Stationery and Office Supplies Limited

## Notes to the Financial Statements

December 31, 2021

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### 4. Summary of significant accounting policies

#### a Property, plant and equipment

- (i) Property, plant and equipment are carried at revalued amounts or cost less accumulated depreciation and impairment (Note 4j). Cost includes any cost directly attributable to bringing the assets to the location and condition necessary for them to be capable of operating in the manner intended by the company's management.
- (ii) Land and buildings are carried at revalued amounts being the market value and are performed once every three to five (3 – 5) years, unless market factors indicate a material change in fair value. Any revaluation surplus is recognized in other comprehensive income and credited to capital reserve in equity, unless the carrying amount of that asset has previously suffered a revaluation decrease or impairment loss. To the extent that any decrease has previously been recognized in other comprehensive income, a revaluation increase is credited to profit or loss with the remaining part of the increase recognized in other comprehensive income.

Downward revaluations of land and buildings are recognized upon revaluation or impairment testing, with the decrease being charged to other comprehensive income to the extent of any surplus in equity relating to this asset and any remaining decrease recognized in profit or loss. Any revaluation surplus remaining in equity on disposal of the asset is transferred to retained earnings.

- (iii) Depreciation is charged on assets in the month after the date of acquisition.

Depreciation is provided on the straight line basis at such rates as will write off the cost of the various assets over the period of their expected useful lives. The useful lives approximate to fifty (50) years for building, twenty-five (25) years for roadway, ten (10) years for machinery, equipment and storage container, computer equipment, furniture and fixtures, five(5) years for motor vehicles and eight (8) years for solar system equipment.

Leasehold improvements are being amortised over five (5) years.

Land is not depreciated.

- (iii) Gains or losses arising on the disposal of property, plant and equipment are determined as the difference between the disposal proceeds and the carrying amount of the assets and are recognised in profit or loss.

- (v) Repairs and renewals

The cost of repairs and renewals which do not enhance the value of the existing assets are written off to the profit or loss as they are incurred.

#### b Inventories

Inventories are stated at the lower of cost, determined on a first in first out (FIFO) basis, and net realisable value. Net realisable value is estimated selling price in the ordinary course of business less estimated costs of completion and any applicable selling expenses.

Cost of finished goods and work-in-progress includes raw materials and labour as well as suitable portions of related production overheads, based on normal operating capacity.

Cost of other inventories comprising raw materials and finished goods (merchandise) comprise of their cost and expenses incurred in acquiring and bringing them to their existing location and condition.

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# Stationery and Office Supplies Limited

## Notes to the Financial Statements

December 31, 2021

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#### 4. Summary of significant accounting policies (cont'd)

##### c Revenue recognition

Revenue comprises sales to customers and other income. Sales represent the invoiced value of goods to customers net of General Consumption Tax.

Revenue from the sale of goods is recognised at a point in time when the control of the asset is transferred to the customer. Control of the goods is transferred when the physical possession of the good has been transferred to the customer which typically occurs at delivery.

##### d Foreign currency translation

###### *Functional and presentation currency*

The financial statements are prepared and presented in Jamaican Dollars, which is the functional currency of the company. Except where otherwise stated, these financial statements are expressed in Jamaican Dollars.

###### *Foreign currency translations and balances*

- (i) Foreign currency balances at the end of the reporting period have been translated at rates of exchange ruling at that date.
- (ii) Transactions in foreign currency are converted at rates of exchange ruling at the dates of those transactions.
- (iii) Gains/losses arising from fluctuations in exchange rates are included in profit or loss.

##### e Cash and cash equivalents

Cash and cash equivalents consist of current, savings accounts and fixed deposit held with licensed financial institutions and cash in hand maintained by the company.

##### f Income tax

Income tax on profit or loss for the year comprises current and deferred tax.

When applicable, current tax is calculated on taxable profits at current tax rates.

Current tax is the expected tax payable on the taxable profits for the year, using tax rates enacted at the end of the reporting period, and any adjustments to tax payable in respect of previous years.

Deferred tax is accounted for using the liability method, providing for temporary differences between the carrying amount of assets and liabilities for financial reporting purposes and the corresponding basis used in the computation of taxable profit. The carrying amounts for deferred tax reviewed at the end of each reporting period and adjusted if needed.

Deferred tax is calculated at the tax rates that are expected to apply to the period when the asset is realised or the liability is settled. Deferred tax is charged to profit or loss, except when it is related to items credited or charged directly to equity, in which case the deferred tax is also dealt with in other comprehensive income or equity.

Deferred tax liabilities are generally recognised in full except to the extent that the company is able to control the timing of the reversal of the temporary difference and it is probable that the temporary difference will not reverse in the foreseeable future.

Deferred tax assets are recognised to the extent that it is probable that the underlying tax loss or deductible temporary difference will be utilised against future taxable income.

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# Stationery and Office Supplies Limited

## Notes to the Financial Statements

December 31, 2021

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#### 4. Summary of significant accounting policies (cont'd)

##### g Financial instruments

###### Recognition and derecognition

Financial assets and financial liabilities are recognised when the company becomes a party to the contractual provisions of the financial instrument.

Financial assets are derecognised when the contractual rights to the cash flows from the financial asset expire, or when the financial asset and all substantial risks and rewards are transferred.

A financial liability is derecognised when it is extinguished, discharged, cancelled or expired.

###### Classification and initial measurement of financial assets

Except for those trade receivables that do not contain a significant financing component and are measured at the transaction price in accordance with IFRS 15, all financial assets are initially measured at fair value adjusted for transaction costs (where applicable).

Financial assets, other than those designated and effective as hedging instruments, are classified into the following categories:

- amortised cost
- fair value through profit or loss (FVTPL)
- fair value through other comprehensive income (FVOCI).

In the periods presented the company does not have any financial assets categorised as FVOCI.

The classification is determined by both:

- the entity's business model for managing the financial asset
- the contractual cash flow characteristics of the financial asset.

All income and expenses relating to financial assets that are recognised in profit or loss are presented within finance costs, finance income or other financial items, except for impairment of trade receivables which is presented within other expenses.

###### Subsequent measurement of financial assets

###### Financial assets at amortised cost

Financial assets are measured at amortised cost if the assets meet the following conditions (and are not designated as FVTPL):

- they are held within a business model whose objective is to hold the financial assets and collect its contractual cash flows
- the contractual terms of the financial assets give rise to cash flows that are solely payments of principal and interest on the principal amount outstanding.

After initial recognition, these are measured at amortised cost using the effective interest method. Discounting is omitted where the effect of discounting is immaterial. The company's cash and cash equivalents, trade and most other receivables fall into this category of financial instruments.

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# Stationery and Office Supplies Limited

## Notes to the Financial Statements

December 31, 2021

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#### 4. Summary of significant accounting policies (cont'd)

##### g Financial instruments

###### **Financial assets at fair value through profit or loss (FVTPL)**

Financial assets that are held within a different business model other than 'hold to collect' or 'hold to collect and sell' are categorised at fair value through profit and loss. Further, irrespective of business model financial assets whose contractual cash flows are not solely payments of principal and interest are accounted for at FVTPL. The company's quoted equity securities fall into this category.

The company accounts for the investment at FVTPL and did not make the irrevocable election to account for the investment in quoted equity securities at fair value through other comprehensive income (FVOCI).

In the current financial year, the fair value is determined in line with the requirements of IFRS 9, which does not allow for measurement at cost.

Assets in this category are measured at fair value with gains or losses recognised in profit or loss. The fair values of financial assets in this category are determined by reference to active market transactions or using a valuation technique where no active market exists.

###### **Financial assets at fair value through other comprehensive income (FVOCI)**

The company accounts for financial assets at FVOCI if the assets meet the following conditions:

- they are held under a business model whose objective it is "hold to collect" the associated cash flows and sell and
- the contractual terms of the financial assets give rise to cash flows that are solely payments of principal and interest on the principal amount outstanding.

Any gains or losses recognised in other comprehensive income (OCI) will be recycled upon derecognition of the asset. None of the company's financial assets fall into this category.

###### **Impairment of financial assets**

IFRS 9's impairment requirements use more forward-looking information to recognise expected credit losses – the 'expected credit loss (ECL) model'. This replaces IAS 39's 'incurred loss model'.

Instruments within the scope of the new requirements included loans and other debt-type financial assets measured at amortised cost and FVOCI, trade receivables, contract assets recognised and measured under IFRS 15 and loan commitments and some financial guarantee contracts (for the issuer) that are not measured at fair value through profit or loss.

Recognition of credit losses is no longer dependent on the company first identifying a credit loss event. Instead the company considers a broader range of information when assessing credit risk and measuring expected credit losses, including past events, current conditions, reasonable and supportable forecasts that affect the expected collectability of the future cash flows of the instrument.

The company applies the simplified approach for trade receivables which is permitted by IFRS 9. The simplified approach requires that the impairment provision is measured at initial recognition and throughout the life of the receivables using a lifetime ECL.

The company established a provision matrix based on historical credit losses adjusted to reflect forward looking macro economic factors affecting the customers ability to settle the amount outstanding.



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# Stationery and Office Supplies Limited

## Notes to the Financial Statements

December 31, 2021

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#### **4. Summary of significant accounting policies (cont'd)**

##### **g Financial instruments (cont'd)**

###### **Trade and other receivables**

The company makes use of a simplified approach in accounting for trade and other receivables as well as contract assets and records the loss allowance as lifetime expected credit losses. These are the expected shortfalls in contractual cash flows, considering the potential for default at any point during the life of the financial instrument.

In calculating, the company uses its historical experience, external indicators and forward-looking information to calculate the expected credit losses using a provision matrix.

The company assess impairment of trade receivables on a collective basis as they possess shared credit risk characteristics and they have been grouped based on the days past due. Refer to Note 27b for a detailed analysis of how the impairment requirements of IFRS 9 are applied.

###### **Classification and measurement of financial liabilities**

The company's financial liabilities include borrowings, other loans, trade and other payables and owing to Directors.

Financial liabilities are initially measured at fair value, and, where applicable, adjusted for transaction costs unless the company designated a financial liability at fair value through profit or loss.

Subsequently, financial liabilities are measured at amortised cost using the effective interest method except for derivatives and financial liabilities designated at FVTPL, which are carried subsequently at fair value with gains or losses recognised in profit or loss (other than derivative financial instruments that are designated and effective as hedging instruments).

All interest-related charges and, if applicable, changes in an instrument's fair value that are reported in profit or loss are included within finance costs or finance income.

##### **h Owing to Directors**

Amounts owing to Directors are carried at amortised cost.

##### **i Borrowings**

Borrowings comprise loans and capital lease obligations and are classified as financial liabilities measured at amortised cost and are recognised initially at fair value, being their issued proceeds net of transaction costs incurred.

Subsequently, borrowings are measured at amortised cost and any difference between net proceeds and the redemption value is recognised in the profit or loss account over the period of the borrowings using the effective interest method. Interest charges are recognised in profit or loss in the period in which they occur.

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# Stationery and Office Supplies Limited

## Notes to the Financial Statements

December 31, 2021

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#### 4. Summary of significant accounting policies (cont'd)

##### j Impairment

The company's property, plant and equipment and intangible assets are subject to impairment testing.

For the purpose of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash-generating units). As a result, some assets are tested individually for impairment and some are tested at cash-generating unit level.

Individual assets or cash-generating units are tested for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable.

An impairment loss is recognised for the amount by which the assets or cash-generating units carrying amount exceeds its recoverable amount, which is the higher of fair value less costs of disposal and value-in-use.

The recoverable amount is the higher of fair value, reflecting market conditions less costs to sell and value in use, based on an internal discounted cash flow evaluation. All assets are subsequently reassessed for indications that an impairment loss previously recognised may no longer exist.

##### k Intangible assets

###### Initial recognition

Computer software

Computer software is capitalised on the basis of the costs incurred to acquire and install the specific software.

Brand name

Brand name acquired is recognised as an intangible asset at its fair value.

###### Subsequent measurement

All finite-lived intangible assets, are accounted for using the cost model whereby capitalised costs are amortised in a straight line basis over their estimated useful lives. Residual values and useful lives are reviewed at each reporting date. In addition, they are subject to impairment testing as described in Note 4(j). The useful lives applied are ten (10) years for computer software and fifteen (15) years for brand name.

Amortisation has been included within depreciation and amortisation of assets.

Subsequent expenditures on the maintenance of computer software and brand name are expensed as incurred.

When an intangible asset is disposed of, the gain or loss on disposal is determined as the difference between the proceeds and the carrying amount of the asset, and is recognised in profit or loss within other income or expenses.

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# Stationery and Office Supplies Limited

## Notes to the Financial Statements

December 31, 2021

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#### 4. Summary of significant accounting policies (cont'd)

##### I Leases

At inception of a contract, the Company considers whether a contract is, or contains a lease. A lease is defined as 'a contract, or part of a contract, that conveys the right to use an asset (the underlying asset) for a period of time in exchange for consideration'.

To apply this definition the Company assesses whether the contract meets three key evaluations which are whether:

- the contract contains an identified asset, which is either explicitly identified in the contract or implicitly specified by being identified at the time the asset is made available to the Company.
- the Company has the right to obtain substantially all of the economic benefits from use of identified asset throughout the period of use, considering its rights within the defined scope of the contract
- the Company has the right to direct the use of the identified asset throughout the period of use.

The Company assess whether it has the right to direct 'how and for what purpose' the asset is used throughout the period of use.

Measurement and recognition of leases as a lessee

At lease commencement date, the Company recognises a right-of-use asset and a lease liability on the statement of financial position. The right-of-use asset is measured at cost, which is made up of the initial measurement of the lease liability, any initial direct costs incurred by the Company, an estimate of any costs to dismantle and remove the asset at the end of the lease, and any lease payments made in advance of the lease commencement date (net of any incentives received).

The Company depreciates the right-of-use assets on a straight-line basis from the lease commencement date to the earlier of the end of the useful life of the right-of-use asset or the end of the lease term. The Company also assesses the right-of-use asset for impairment when such indicators exist.

At the commencement date, the Company measures the lease liability at the present value of the lease payments unpaid at that date, discounted using the interest rate implicit in the lease if that rate is readily available or the Company's incremental borrowing rate.

Lease payments included in the measurement of the lease liability are made up of fixed payments (including in substance fixed), variable payments based on an index or rate, amounts expected to be payable under a residual value guarantee and payments arising from options reasonably certain to be exercised.

Subsequent to initial measurement, the liability will be reduced for payments made and increased for interest. It is remeasured to reflect any reassessment or modification, or if there are changes in in-substance fixed payments.

When the lease liability is remeasured, the corresponding adjustment is reflected in the right-of-use asset, or profit and loss if the right-of-use asset is already reduced to zero.

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# Stationery and Office Supplies Limited

## Notes to the Financial Statements

December 31, 2021

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#### **4. Summary of significant accounting policies (cont'd)**

##### **m Equity**

Share capital is determined using the nominal (par) value of shares that have been issued.

Capital reserve represents gains and losses arising from the revaluation of land and buildings.

Retained profits include all current and prior period results as disclosed in profit or loss.

All transactions with owners of the company are recorded separately within equity.

Dividends are recognised as a liability in the period in which they are declared.

##### **n Operating expenses**

Operating expenses are recognised in profit or loss upon utilisation of the service or at the date of their origin.

##### **o Finance income and costs**

Finance income comprise interest income on funds invested. Interest income is recognised as it accrues, using the effective interest method.

Finance costs comprise interest expense on borrowings. Borrowings costs are recognised in profit or loss using the effective interest method.

##### **p Use of estimates and judgements**

The preparation of financial statements in accordance with International Financial Reporting Standards requires management to make estimates and assumptions that affect the amounts reported in the financial statements.

These estimates are based on historical experience and management's best knowledge of current events and actions. Actual results may differ from these estimates and assumptions.

There were no critical judgements, apart from those involving estimation, that management has made in the process of applying the company's accounting policies that have a significant effect on the amounts recognised in the financial statements.

The estimates and assumptions which have the most significant risk of causing a material adjustment to the carrying amounts of assets and liabilities are discussed below.

##### **(i) Depreciation of property, plant and equipment**

Depreciation is provided so as to write down the respective assets to their residual values over their expected useful lives and, as such, the selection of the estimated useful lives and the expected residual values of the assets requires the use of estimates and judgements. Details of the estimated useful lives are as shown in Note 4(a).

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# Stationery and Office Supplies Limited

## Notes to the Financial Statements

December 31, 2021

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#### 4. Summary of significant accounting policies (cont'd)

##### p Use of estimates and judgements (cont'd)

###### (ii) Taxation

The Company is required to conduct an assessment of the temporary differences which arise as a consequence of different accounting and tax treatments.

These temporary differences result in deferred tax assets or liabilities which are included in the statement of financial position. Deferred tax assets and liabilities are measured using the enacted tax rate at the end of the reporting period.

If the tax eventually payable or recoverable differs from the amounts originally estimated then the difference will be accounted for in the accounts in the year such determination is made.

###### (iii) Impairment

The company assesses at each reporting date whether there is an indication that an asset may be impaired. If any such indication exists, or when annual impairment testing for an asset is required, the company makes an estimate of the asset's recoverable amount. An asset's recoverable amount is the higher of its fair value less costs to sell and its value in use and is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets.

Where the carrying amount of an asset exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. In determining fair value less costs to sell, an appropriate valuation model is used.

Impairment losses of continuing operations are recognised in the statement of comprehensive income in those expense categories consistent with the function of the impaired asset, except for property previously revalued where the valuation was taken to equity. In this case the impairment is also recognised in equity up to the amount of any previous revaluation.

An assessment is made at each reporting date as to whether there is any indication that previously recognised impairment losses may no longer exist or may have decreased. If such indication exists, the company makes an estimate of the recoverable amount. A previously recognised impairment loss is reversed only if there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognised.

If that is the case, the carrying amount of the asset is increased to its recoverable amount. That increased amount cannot exceed the carrying amount that would have been determined, net of depreciation, had no impairment loss been recognised for the asset in prior years. Such reversal is recognised in the statement of profit or loss and other comprehensive income unless the asset is carried at revalued amount, in which case the reversal is treated as a revaluation increase.

###### (iv) In determining amounts recorded from impairment of trade receivables, the company applies a simplified approach in calculating expected credit losses. The company recognises a loss allowance based on 12 months expected credit losses at each reporting period date and has established a provision matrix based on its historical credit loss experience and adjusted for forward looking microeconomic factors affecting the customers ability to settle the amount outstanding.

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# Stationery and Office Supplies Limited

## Notes to the Financial Statements

December 31, 2021

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#### **4. Summary of significant accounting policies (cont'd)**

##### **q Provisions, contingent liabilities and contingent assets**

Provisions are recognised when present obligations will probably lead to an outflow of economic resources from the company and they can be estimated reliably. Timing or amount of the outflow may still be uncertain. A present obligation arises from the presence of a legal or constructive commitment that has resulted from past events, for example, legal disputes or onerous contracts.

Restructuring provisions are recognised only if a detailed formal plan for the restructuring has been developed and implemented, or management has at least announced the plan's main features to those affected by it. Provisions are not recognised for future operating losses.

Provisions are measured at the estimated expenditure required to settle the present obligation, based on the most reliable evidence available at reporting date, including the risks and uncertainties associated with the present obligation. Where there are a number of similar obligations the likelihood that an outflow will be required in settlement is determined by considering the class of obligations as a whole. Provisions are discounted to their present values, where the time of many is material. Any reimbursement expected to be received in the course of settlement of the present obligation is recognised, if virtually certain as a separate asset, not exceeding the amount of the related provision.

In those cases where the possible outflow of economic resource as a result of present obligations is considered improbable or remote, or the amount to be provided for cannot be measured reliably, no liability is recognised in the statement of financial position.

Probable inflows of economic benefits to the company that do not yet meet the recognition criteria of an asset are considered contingent assets.

##### **r Operating segments**

An operating segment is a component of the company that engages in business activities from which it may earn revenues and incur expenses; whose operating results are regularly reviewed by the Chief Operating Decision Makers to make decisions about resources to be allocated to the segments and assess its performance.

The company has three operating segments, books, furniture and stationery and other supplies.

## Stationery and Office Supplies Limited

Notes to the Financial Statements

December 31, 2021

### 5. Property, plant and equipment comprise:

The carrying amounts for property, plant and equipment for the years included in these financial statements as at December 31, 2021 can be analysed as follows:

	Freehold Land \$	Buildings \$	Roadway \$	Leasehold improvements \$	Motor Vehicles \$	Computer Equipment \$	Other Equipment \$	Solar Equipment \$	Total \$
<b>Gross carrying amount</b>									
Balance at January 1, 2021	115,640,000	209,795,943	2,062,400	7,234,615	119,140,169	15,003,286	78,754,965	14,600,678	562,232,056
Additions	-	1,142,974	-	-	5,860,000	272,082	2,240,807	-	9,515,863
<b>Balance at December 31, 2021</b>	<b>115,640,000</b>	<b>210,938,917</b>	<b>2,062,400</b>	<b>7,234,615</b>	<b>125,000,169</b>	<b>15,275,368</b>	<b>80,995,772</b>	<b>14,600,678</b>	<b>571,747,919</b>
<b>Depreciation</b>									
Balance at January 1, 2021	-	(13,898,290)	(309,360)	(7,234,614)	(74,161,491)	(12,142,810)	(32,354,150)	(10,950,511)	(151,051,226)
Charge for the year	-	(4,181,918)	(82,496)	-	(16,914,029)	(1,497,266)	(6,982,707)	(1,825,085)	(31,483,501)
<b>Balance at December 31, 2021</b>	<b>-</b>	<b>(18,080,208)</b>	<b>(391,856)</b>	<b>(7,234,614)</b>	<b>(91,075,520)</b>	<b>(13,640,076)</b>	<b>(39,336,857)</b>	<b>(12,775,596)</b>	<b>(182,534,727)</b>
<b>Carrying amount at December 31, 2021</b>	<b>115,640,000</b>	<b>192,858,709</b>	<b>1,670,544</b>	<b>1</b>	<b>33,924,649</b>	<b>1,635,292</b>	<b>41,658,915</b>	<b>1,825,082</b>	<b>389,213,192</b>

- (i) Land and buildings located at 34 Collins Green Avenue, St. Andrew, were revalued by independent valuers D.C. Tavares & Finson Realty Ltd. in November 2017. The resulting decrease in valuation has been debited to the statement of profit or loss.
- (ii) Under the cost model, the carrying amount of revalued land and buildings at 21, 23 and 25 Beechwood Avenue, Kingston 5 and 34 Collins Green Avenue, St. Andrew at reporting date would be \$115,697,041 (2020 - \$117,205,625).
- (iii) Land and buildings have been pledged as security for the company's borrowings (Note 13).

# Stationery and Office Supplies Limited

Notes to the Financial Statements

December 31, 2021

## 5. Property, plant and equipment comprise (cont'd):

	Construction in progress \$	Freehold Land \$	Buildings \$	Roadway \$	Leasehold improvements \$	Motor Vehicles \$	Computer Equipment \$	Other Equipment \$	Solar Equipment \$	Total \$
<b>Gross carrying amount</b>										
Balance at January 1, 2020	16,709,023	100,000,000	171,081,016	2,062,400	7,234,615	124,753,127	13,696,016	78,301,688	14,600,678	528,438,563
Additions	-	15,640,000	22,005,904	-	-	5,650,000	1,307,270	453,277	-	45,056,451
Transfer	(16,709,023)	-	16,709,023	-	-	-	-	-	-	-
Disposals	-	-	-	-	-	(11,262,958)	-	-	-	(11,262,958)
<b>Balance at December 31, 2020</b>	<b>-</b>	<b>115,640,000</b>	<b>209,795,943</b>	<b>2,062,400</b>	<b>7,234,615</b>	<b>119,140,169</b>	<b>15,003,286</b>	<b>78,754,965</b>	<b>14,600,678</b>	<b>562,232,056</b>
<b>Depreciation</b>										
Balance at January 1, 2020	-	-	(10,312,009)	(226,864)	(7,234,614)	(65,689,134)	(10,739,041)	(24,497,376)	(9,125,426)	(127,824,464)
Charge for the year	-	-	(3,586,281)	(82,496)	-	(18,690,607)	(1,403,769)	(7,856,774)	(1,825,085)	(33,445,012)
Disposals	-	-	-	-	-	10,218,250	-	-	-	10,218,250
<b>Balance at December 31, 2020</b>	<b>-</b>	<b>-</b>	<b>(13,898,290)</b>	<b>(309,360)</b>	<b>(7,234,614)</b>	<b>(74,161,491)</b>	<b>(12,142,810)</b>	<b>(32,354,150)</b>	<b>(10,950,511)</b>	<b>(151,051,226)</b>
<b>Carrying amount at December 31, 2020</b>	<b>-</b>	<b>115,640,000</b>	<b>195,897,653</b>	<b>1,753,040</b>	<b>1</b>	<b>44,978,678</b>	<b>2,860,476</b>	<b>46,400,815</b>	<b>3,650,167</b>	<b>411,180,830</b>



# Stationery and Office Supplies Limited

## Notes to the Financial Statements

December 31, 2021

### 6. Intangible assets

Details of intangible assets and their carrying amounts are as follows:

	Acquired Software \$	Brand Name \$	Total \$
<b>Gross carrying amount</b>			
Balance at January 1, 2021	5,661,552	10,325,000	15,986,552
<b>Balance at December 31, 2021</b>	<b>5,661,552</b>	<b>10,325,000</b>	<b>15,986,552</b>
<b>Amortisation</b>			
Balance at January 1, 2021	(2,264,620)	(1,677,125)	(3,941,745)
Charge for the year	(566,155)	(687,645)	(1,253,800)
<b>Balance at December 31, 2021</b>	<b>(2,830,775)</b>	<b>(2,364,770)</b>	<b>(5,195,545)</b>
<b>Carrying amount at December 31, 2021</b>	<b>2,830,777</b>	<b>7,960,230</b>	<b>10,791,007</b>

	Acquired Software \$	Brand Name \$	Total \$
<b>Gross carrying amount</b>			
Balance at January 1, 2020	5,661,552	10,325,000	15,986,552
<b>Balance at December 31, 2020</b>	<b>5,661,552</b>	<b>10,325,000</b>	<b>15,986,552</b>
<b>Amortisation</b>			
Balance at January 1, 2020	(1,698,465)	(989,480)	(2,687,945)
Charge for the year	(566,155)	(687,645)	(1,253,800)
<b>Balance at December 31, 2020</b>	<b>(2,264,620)</b>	<b>(1,677,125)</b>	<b>(3,941,745)</b>
<b>Carrying amount at December 31, 2020</b>	<b>3,396,932</b>	<b>8,647,875</b>	<b>12,044,807</b>

### 7. Investments

The company accounted for its equity securities at FVTPL.

	2021 \$
Fair value through profit or loss:	
Quoted equity securities	3,729,450
Amortised cost:	
Cash	328,510
	<b>4,057,960</b>
	2020 \$
Fair value through profit or loss:	
Quoted equity securities	3,618,012
Amortised cost:	
Cash	249,536
	<b>3,867,548</b>

# Stationery and Office Supplies Limited

## Notes to the Financial Statements

December 31, 2021

### 8. Inventories

	2021 \$	2020 \$
Finished goods	276,413,239	182,344,553
Work-in-progress	330,387	140,071
Raw materials	19,272,046	13,379,213
Goods in transit	-	36,786,992
<b>Total</b>	<b>296,015,672</b>	<b>232,650,829</b>

The cost of inventories recognised as an expense during the year was \$573,699,215 (2020 - \$526,892,239).

### 9. Trade and other receivables

	2021 \$	2020 \$
Trade	124,588,907	88,952,676
Less: Allowance for expected credit loss	(6,347,342)	(4,902,468)
	118,241,565	84,050,208
Staff loans	1,083,236	462,958
Other receivables	4,404,433	14,872,143
<b>Total</b>	<b>123,729,234</b>	<b>99,385,309</b>

All amounts are short-term and the carrying value is considered a reasonable approximation of fair value.

The age of trade receivables and other receivables past due but not impaired is as follows:

	2021 \$	2020 \$
Not more than 3 months	107,153,129	71,031,936
More than 3 months but not more than 1 year	11,088,436	13,018,272
<b>Total</b>	<b>118,241,565</b>	<b>84,050,208</b>

### 10. Cash and cash equivalents

	Interest Rate % p.a.	2021 \$	2020 \$
<b>Cash and short-term deposits</b>			
Bank and cash:			
Petty cash		368,219	368,219
J\$ savings account	0.05-0.25	665,932	2,606,648
J\$ current accounts		24,625,996	43,821,270
US\$ current account (US\$57,550) (2020 – US\$346)		8,802,705	49,340
<b>Cash at bank and in hand</b>		<b>34,462,852</b>	<b>46,845,477</b>
Short-term deposits	2.25	-	50,053,791
<b>Total cash and cash equivalents</b>		<b>34,462,852</b>	<b>96,899,268</b>

# Stationery and Office Supplies Limited

## Notes to the Financial Statements

December 31, 2021

### 11. Share capital

	2021	2020
	\$	\$
Authorised:		
500,000,000 ordinary shares (2020 – 500,000,000)		
Issued:		
250,120,500 ordinary shares (2020 – 250,120,500)		
Stated capital		
Issued and fully paid:		
Balance at beginning of the year	88,151,214	88,151,214
<b>Balance at end of the year</b>	<b>88,151,214</b>	<b>88,151,214</b>

### 12. Capital reserve

Capital reserve represents gains and losses arising from the revaluation of land and buildings.

### 13. Borrowings

	2021	2020
	\$	\$
<b>Loans –</b>		
(a) Cornerstone Trust & Merchant Bank Limited (formerly MF&G Trust & Finance Limited)	12,689,577	23,522,344
(b) JN Fund Managers Ltd.	72,119,980	94,941,822
	84,809,557	118,464,166
Less: Current portion	(37,810,807)	(36,973,453)
<b>Total</b>	<b>46,998,750</b>	<b>81,490,713</b>

(a) Cornerstone Trust & Merchant Bank Limited

- i A loan of \$14.9 million was received March 2018 towards the purchase of motor vehicles. The loan is to be repaid over thirty-six (36) monthly payments and matures February 2021. Interest is charged at a rate of eight point five percent (8.5%) per annum which is subject to change from time depending on money market conditions.

The loan is secured by:

- Chattel Mortgage over two (2) 2017 Ford Everest motor cars comprehensively insured with interest duly noted for value of EMV \$7.45million each.
- Personal Guarantee of Directors David McDaniel and Marjorie McDaniel.
- Promissory Note signed by Stationery and Office Supplies Limited for \$14.9 million.

This loan was repaid during the year.

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# Stationery and Office Supplies Limited

## Notes to the Financial Statements

December 31, 2021

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### 13. Borrowings (cont'd)

(a) Cornerstone Trust & Merchant Bank Limited (cont'd)

- ii A loan of \$6.5 million was received July 2018 to purchase motor vehicles. The loan is to be repaid over thirty-six (36) monthly payments and matures June 2021. Interest is charged at a rate of eight point five percent (8.5%) per annum which is subject to change from time to time depending on money market conditions.

The loan is secured by:

- Chattel Mortgage over one (1) 2016 Toyota Land Cruiser Prado comprehensively insured with interest duly noted for value of EMV \$8.2 million PSV \$6.69 million.
- Personal Guarantee of Directors David McDaniel and Marjorie McDaniel.
- Promissory Note signed by Stationery and Office Supplies Limited for \$6.5 million.

This loan was repaid during the year.

- iii A loan of \$3.995 million was received October 2018 to purchase motor vehicles. The loan is to be repaid over thirty-six (36) monthly payments and matures September 2021. Interest is charged at a rate of eight point five percent (8.5%) per annum which is subject to change from time to time depending on money market conditions.

The loan is secured by:

- Chattel Mortgage over one (1) 2019 Suzuki APV Panel Van comprehensively insured with interest duly noted for value.
- Personal Guarantee of Directors David McDaniel and Marjorie McDaniel.
- Promissory Note signed by Stationery and Office Supplies Limited for \$3.9995 million.

This loan was repaid during the year.

- iv A loan of \$5 million was received May 2019 to purchase motor vehicles. The loan is to be repaid over thirty-six (36) monthly payments and matures September 2022. Interest is charged at a rate of eight point five percent (8.5%) per annum which is subject to change from time to time depending on money market conditions.

The loan is secured by:

- Chattel Mortgage over one (1) 2019 Mitsubishi Fuso Canter, comprehensively insured with interest duly noted for value.
- Personal Guarantee of Directors David McDaniel and Marjorie McDaniel.
- Promissory Note signed by Stationery and Office Supplies Limited for JA \$5,000,000.

- v A loan of \$8.75 million was received July 2019 to purchase motor vehicles. The loan is to be repaid over thirty-six (36) monthly payments commencing one month after the date of disbursement and matures July 2022. Interest is charged at a rate of seven percent (7%) per annum which is subject to change from time to time depending on money market conditions.

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# Stationery and Office Supplies Limited

## Notes to the Financial Statements

December 31, 2021

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### 13. Borrowings (cont'd)

(a) Cornerstone Trust & Merchant Bank Limited (cont'd)

The loan is secured by:

- Chattel Mortgage over one (1) 2020 Ford Ranger, comprehensively insured with interest duly noted for value.
- Personal Guarantee of Directors David and Marjorie McDaniel.
- Promissory Note signed by Stationery and Office Supplies Limited for \$8,750,000.

- vi A loan of \$2.55 million was received November 2019 to purchase motor vehicles. The loan is to be repaid over thirty-six (36) monthly payments commencing one month after the date of disbursement and matures November 2022. Interest is charged at a rate of seven percent (7%) per annum which is subject to change from time to time depending on money market conditions.

The loan is secured by:

- Chattel Mortgage over one (1) 2020 JAC Truck, comprehensively insured with interest duly noted for value.
- The joint and Personal Guarantee of Directors David McDaniel and Marjorie McDaniel.
- Promissory Note signed by Stationery and Office Supplies Limited for JA \$2,550,000.

- vii A loan of \$6,692,000 million was received November 2019 to purchase motor vehicles. The loan is to be repaid over thirty six (36) monthly payments commencing one month after the date of disbursement and matures November 2022. Interest is charged at a rate of seven percent (7%) per annum which is subject to change from time to time depending on money market conditions.

The loan is secured by:

- Chattel Mortgage over one (1) 2020 Mitsubishi Fuso, comprehensively insured with interest duly noted for value.
- Personal Guarantee of Directors David McDaniel and Marjorie McDaniel.
- Promissory Note signed by Stationery and Office Supplies Limited for JA \$6,692,000.

- viii This represents a demand loan of \$5.65 million that was received September 2020 to purchase a motor vehicle. The loan is to be repaid over thirty-six (36) monthly payments and interest is charged at a variable rate of seven percent (7%) per annum.

The loan is secured by:

- Limited Guarantee of Marjorie McDaniel and David McDaniel.
- Chattel Mortgage over 2021 Mitsubishi L200 Sportero AT.

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# Stationery and Office Supplies Limited

## Notes to the Financial Statements

December 31, 2021

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### 13. Borrowings (cont'd)

(a) Cornerstone Trust & Merchant Bank Limited (cont'd)

- ix A loan of \$2,930,000 was received in November 2021 to purchase a motor vehicle. The loan is to be repaid over thirty-six (36) monthly payments and matures November 2024.

Interest is charged at a rate of 7% per annum which is subject to change depending on money market conditions.

The loan is secured by:

- Chattel Mortgage over one (1) 2016 Nissan Caravan and one (1) 2016 Nissan NV350.
- Personal Guarantee of Directors Marjorie McDaniel and Allan McDaniel.
- Promissory Note signed by Stationery and Office Supplies Limited for J\$2,930,000.

(b) JN Fund Managers Ltd.

- i A loan of \$37million was received October 2017 towards the purchase of property and is to be repaid over a period of eighty-four (84) months. Interest is at a rate of eight point five percent (8.5%) per annum, subject to change depending on market conditions with repayment commencing thirty (30) days following the date on which the loan was disbursed.

The loan is secured by:

- First legal mortgage over the Duplicate Certificate of Title to commercial property at 23 Beechwood Avenue, Kingston 5.
- Assignment of all Risk Peril Insurance, to the order of JN Fund Managers Limited, over the 10,958 square feet office building at 23 Beechwood Avenue, Kingston 5 for its full replacement cost minimum interest cover ratio 2:1.

- ii A bond of \$80M was issued April 2018 towards the purchase of equipment and the SEEK brand. The bond is to be repaid over six (6) years and bears interest at a rate of eight percent (8%) per annum. There will be a two year moratorium on principal repayment from April 25, 2018 through April 25, 2020. There after principal will be amortized equally over the remaining four years as detailed below:

- Year 3 - \$16 million in total with quarterly payments of \$4 million.
- Year 4 - \$20 million in total with quarterly payments of \$5 million.
- Year 5 - \$24 million in total with quarterly payments of \$6 million.
- Year 6 - \$20 million in total with quarterly payments of \$5 million.

# Stationery and Office Supplies Limited

## Notes to the Financial Statements

December 31, 2021

### 13. Borrowings (cont'd)

(b) JN Fund Managers Ltd.

The bond is secured by:

- Real estate property located at 34 Collins Green Avenue, with last valuation of J\$63,000,000.
- Floating charge over the equivalent of J\$85,000,000 of the company's receivables at 33% LTV ratio.
- The LTV of the collateral package will be tested on an annual basis and should be maintained at aforementioned LTV levels.
- In lieu of receivables, the company can opt. to use cash in debt service reserve account at a LTV of 100%.

The company is required to maintain a debt service reserve account with a minimum balance at all times to be equivalent to three months interest payments on the Notes, approximately J\$1.7million. The cash requirement was met, however, at year end this was not placed in a reserve account.

### 14. (i) Other loans

	2021 \$	2020 \$
Loan: (a) Director's long term loan	31,972,899	33,250,402
(b) Outlook Ltd long term loan	20,529,903	20,582,181
	<u>52,502,802</u>	<u>53,832,583</u>
Less: current portion	(6,362,001)	(3,841,888)
<b>Total</b>	<b><u>46,140,801</u></b>	<b><u>49,990,695</u></b>

- (a) As of March 2018, this loan attracted interest of five point five percent (5.5%) per annum and is repayable on a quarterly basis.
- (b) The loan was received on September 1, 2015 for a period of six (6) years with a moratorium on principal payments for the first four (4) years. Interest is fixed at a rate of nine percent (9%) per annum and is payable on a quarterly basis. Effective June 2020 interest payments became due biannually and the rate of interest reduced from nine percent (9%) to six percent (6%) per annum.

### (ii) Owing to Directors

	2021 \$	2020 \$
Advances	33,204	33,204
<b>Total</b>	<b><u>33,204</u></b>	<b><u>33,204</u></b>

These amounts are unsecured, interest free and have no fixed repayment terms (Note 24(ii)).

# Stationery and Office Supplies Limited

## Notes to the Financial Statements

December 31, 2021

### 15. Deferred tax liability

Deferred tax is calculated on all temporary differences under the liability method using a tax rate of 12.5% (2020 - 12.5%). The movement on the deferred tax account is as follows:

	2021	2020
	\$	\$
Balance at beginning of year	(13,090,899)	(10,933,402)
Deferred tax credit/(expense) (Note 19)	1,610,423	(2,157,497)
<b>Balance at end of year</b>	<b>(11,480,476)</b>	<b>(13,090,899)</b>

Deferred tax balance arose on temporary differences in respect of the following:

	2021	2020
	\$	\$
Deferred tax liability on:		
Property, plant and equipment	(11,480,476)	(13,090,899)
<b>Deferred tax liability</b>	<b>(11,480,476)</b>	<b>(13,090,899)</b>

### 16. Trade and other payables

	2021	2020
	\$	\$
Trade	28,734,615	13,183,465
Customer deposits	18,656,903	26,527,057
Statutory deductions	5,571,623	6,542,140
Accruals	2,927,673	1,877,007
Other	46,471,353	44,734,614
<b>Total</b>	<b>102,362,167</b>	<b>92,864,283</b>

### 17. Finance income and finance cost

Finance income includes all income from short – term deposits and cash at bank:

	2021	2020
	\$	\$
Gain on investment	111,438	-
Dividend income	78,974	-
Interest income	977,045	202,938
<b>Total finance income</b>	<b>1,167,457</b>	<b>202,938</b>

Finance costs for the years presented comprise:

	2021	2020
	\$	\$
Interest expense for borrowings at amortised cost	11,140,889	13,361,436
Interest on finance lease	-	436,784
Loss on investment	-	1,107,005
<b>Total finance costs</b>	<b>11,140,889</b>	<b>14,905,225</b>



# Stationery and Office Supplies Limited

## Notes to the Financial Statements

December 31, 2021

### 18. Profit before tax

Profit before tax is stated after charging/(crediting):

	2021	2020
	\$	\$
Depreciation, amortisation and impairment	32,737,301	34,698,812
Directors' emoluments –		
- Management remuneration	52,031,955	48,563,159
- Fees	625,000	545,000
Auditor's remuneration	2,150,000	2,040,000
Finance cost	11,140,889	14,905,225
Finance income	(1,167,457)	(202,938)
Loss on foreign exchange	7,977,940	7,968,886
Gain on disposal of property, plant and equipment	-	(3,340,083)

### 19. Income tax

The company's shares were listed on the Jamaica Stock Exchange Junior Market (JSE Junior Market) on August 10, 2017. As a result, the company is entitled to a remission of taxes for an allowable period not exceeding ten (10) years from the date of the listing on the JSE Junior Market, provided the shares remain listed for at least fifteen (15) years. The remissions of taxes are applicable as follows:

Years 1 to 5	100%
Years 6 to 10	50%

- i Income tax based on profit for the year, adjusted for tax purposes and computed at the tax rate of 25% comprise:

	2021	2020
	\$	\$
Deferred tax (credit) expense (note 15)	(1,610,423)	2,157,497
<b>Total</b>	<b>(1,610,423)</b>	<b>2,157,497</b>

- ii Reconciliation of theoretical tax expenses to effective tax expenses:

	2021	2020
	\$	\$
<b>Profit before tax</b>	<b>105,509,381</b>	<b>35,248,989</b>
Tax at the applicable tax rate of 25%.	26,377,345	8,812,247
Tax effect of expenses not deductible for tax purposes	10,285,770	2,015,422
Tax effect of other charges and allowances	(7,763,627)	4,336,798
Remission of tax	(30,509,911)	(13,006,970)
<b>Income tax (credit)/expense for the year</b>	<b>(1,610,423)</b>	<b>2,157,497</b>

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# Stationery and Office Supplies Limited

## Notes to the Financial Statements

December 31, 2021

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### 20. Basic and diluted earnings per share

Basic and diluted earnings per share are both calculated using the profit attributed to equity shareholders as the numerator:

	2021 \$	2020 \$
Profit attributable to shareholders	107,119,804	33,091,492
Weighted average number of ordinary shares	250,120,500	250,120,500
Basic and diluted earnings per share	0.43	0.13

### 21. Dividends

During the year the company paid final dividends for the financial year 2021 of \$40,019,280 (2020 - \$20,009,640) to its equity shareholders. This represents a payment of \$0.16 (2020 - \$0.08) per share in December.

### 22. Segment reporting

Segment information for the reporting period are as follows:

#### December 31, 2021

	Books \$	Furniture \$	Stationery and Others \$	Total \$
Revenue	48,237,544	462,179,768	614,429,063	1,124,846,375
Less: Cost of sales	(45,647,457)	(222,464,120)	(305,587,638)	(573,699,215)
<b>Gross profit</b>	<b>2,590,087</b>	<b>239,715,648</b>	<b>308,841,425</b>	<b>551,147,160</b>

#### December 31, 2020

	Books \$	Furniture \$	Stationery and Others \$	Total \$
Revenue	38,309,719	733,675,398	200,333,265	972,318,382
Less: Cost of sales	(26,958,423)	(392,648,622)	(107,285,194)	(526,892,239)
<b>Gross profit</b>	<b>11,351,296</b>	<b>341,026,776</b>	<b>93,048,071</b>	<b>445,426,143</b>

# Stationery and Office Supplies Limited

## Notes to the Financial Statements

December 31, 2021

### 23. Leases

Lease payment not recognised as a liability.

The company leases an office, warehouse and storage buildings. The lease agreement expired on December 31, 2015. The company has an option to renew, however, at the reporting date the documentation to give effect to the terms of the new lease agreement had not been finalised. The company has therefore elected not to recognise a lease liability.

The expense relating to payments not included in the measurement of the lease liability is as follows:

	December 31, 2021	
	US\$	J\$
Lease of office, warehouse and storage building	46,837	7,112,224
	December 31, 2020	
	US\$	J\$
Lease of office, warehouse and storage building	49,933	6,124,379

### 24. Balances and transactions with related parties

i At the end of the reporting period trade and non-trade balances with related parties were as follows:

	2021	2020
	\$	\$
Other loans (Note 14)	52,502,802	53,832,583
Owing to Directors (Note 14)	33,204	33,204
	<b>52,536,006</b>	<b>53,865,787</b>

ii Transactions with key management personnel

The compensation of key management for services is shown below:

	2021	2020
	\$	\$
Short-term employee benefits –		
Management remuneration	52,031,955	48,563,159
Fees paid to directors	625,000	545,000
<b>Total</b>	<b>52,656,955</b>	<b>49,108,159</b>

# Stationery and Office Supplies Limited

## Notes to the Financial Statements

December 31, 2021

### 25. Reconciliation of liabilities arising from financing activities

The changes in the company's liabilities arising from financing activities can be classified as follows:

	Borrowings \$	Other loans \$	Total \$
January 1, 2021	118,464,166	53,832,583	172,296,749
<b>Cash flows:</b>			
Repayment	(36,584,609)	(5,998,220)	(42,582,828)
Proceeds	2,930,000	-	2,930,000
<b>Noncash:</b>			
Loss on foreign exchange	-	4,668,439	4,668,439
<b>December 31, 2021</b>	<b>84,809,557</b>	<b>52,502,802</b>	<b>137,312,360</b>

	Borrowings \$	Other loans \$	Total \$
January 1, 2020	148,536,316	54,166,698	202,703,014
<b>Cash flows:</b>			
Repayment	(35,722,150)	-	(35,722,150)
Proceeds	5,650,000	-	5,650,000
<b>Noncash:</b>			
Loss on foreign exchange	-	(334,115)	(334,115)
<b>December 31, 2020</b>	<b>118,464,166</b>	<b>53,832,583</b>	<b>172,296,749</b>

# Stationery and Office Supplies Limited

## Notes to the Financial Statements

December 31, 2021

### 26. Expenses by nature

Total direct, administrative and other overhead expenses:

	2021 \$	2020 \$
Cost of inventories recognised as an expense	573,699,215	526,892,239
<b>Administrative and general expenses</b>		
Directors' emoluments –		
- Management remuneration	52,031,955	48,563,159
- Fees	625,000	545,000
Employee benefits (Note 27)	175,056,585	153,742,792
Rent	7,112,223	6,484,379
Utilities	5,910,721	6,194,382
Auditor's remuneration	2,150,000	2,040,000
Motor vehicle expense	19,736,795	18,184,094
Repairs and maintenance	26,037,213	24,705,012
Legal and professional fees	8,214,368	3,764,614
Security	1,597,760	1,785,465
Insurance	5,349,655	5,891,285
Donations and subscriptions	371,998	500,379
Bank charges	7,010,793	5,829,893
Other administrative expenses	8,328,479	8,435,662
<b>Total</b>	<b>319,533,545</b>	<b>286,666,116</b>
<b>Selling and promotional costs</b>		
Advertising	19,905,887	18,399,384
Commission	48,381,951	45,743,870
Travelling and entertainment	11,975,574	10,794,373
<b>Total</b>	<b>80,263,412</b>	<b>74,937,627</b>
<b>Depreciation and amortisation</b>		
Depreciation – Administrative (Note 5)	25,195,046	27,171,009
Amortisation – Intangible assets	1,253,800	1,253,800
	<b>26,448,846</b>	<b>28,424,809</b>
Depreciation included in cost of sales (Note 5)	<b>6,288,455</b>	<b>6,274,003</b>

### 27. Employee benefits

	2021 \$	2020 \$
Salaries and wages	142,614,293	124,173,681
Statutory contributions	23,950,640	22,774,952
Staff benefits	8,491,652	6,794,159
<b>Total</b>	<b>175,056,585</b>	<b>153,742,792</b>

There were one hundred and one hundred and sixty-eight (168), (2020 – one hundred and thirty-eight (138)) employees at year end.

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# Stationery and Office Supplies Limited

## Notes to the Financial Statements

December 31, 2021

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### 28. Risk management policies

The company's activities expose it to a variety of financial risks in respect of its financial instruments: market risk (currency risk, interest rate risk and other price risk), credit risk and liquidity risk. The company seeks to manage these risks by close monitoring of each class of its financial instruments as follows:

#### a Market risk

Market risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in market prices.

##### Foreign currency risk

The company is exposed to market risk through its use of financial instruments and specifically to currency risk, interest rate risk and certain other price risk, which result from both its operating and investing activities.

##### i Currency risk

Currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates.

The company is exposed to currency risk due to fluctuations in exchange rates on balances that are denominated in currencies other than the Jamaican Dollar. For transactions denominated in United States Dollars (US\$) the company however, maintains US\$ bank account in an attempt to minimise this risk.

At the end of the reporting period there were net liabilities of approximately US\$359,109 (2020 - US\$412,568) which were subject to foreign exchange rate changes as follows:

#### Concentrations of currency risk

	2021 US\$	2020 US\$
Financial assets		
- Cash and cash equivalents	57,550	346
Financial liabilities		
- Other loans	(78,123)	(377,375)
- Trade and other payables	(338,536)	(35,539)
<b>Total</b>	<b>(359,109)</b>	<b>(412,568)</b>

The above assets/(liabilities) are receivables/(payables) in United States Dollars (US\$). The exchange rate applicable at date is J\$155.09 to US\$1 (2020 - J\$142.65 to US\$1).

#### Foreign currency sensitivity

The following table illustrates the sensitivity of the net result for the year end and equity with regards to the company's financial assets and financial liabilities and US Dollar to Jamaican (JA) Dollar exchange rate. Only movements between the Jamaican Dollar and US Dollars are considered, as these are the two major currencies of the company.

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# Stationery and Office Supplies Limited

## Notes to the Financial Statements

December 31, 2021

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### 28. Risk management policies (cont'd)

#### a Market risk (cont'd)

##### i Currency risk (cont'd)

The sensitivity analysis is based on the company's United States Dollar financial instruments at the end of the reporting period.

Effect on results of operations:

If the JA Dollar weakens by 8% (2020 – 6%) against the US Dollar then this would have the effect of the amounts shown below on the basis that all other variables remain constant.

	Rate %	Weakens \$
<b>2021</b>	8	(4,455,469)
<b>2020</b>	6	(3,531,176)

If the JA Dollar strengthens against the US Dollar by 2% (2020 – 2%) this would have the following impact:

	Rate %	Strengthens \$
<b>2021</b>	2	1,113,867
<b>2020</b>	2	1,177,059

##### ii Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate due to changes in market interest rates. The company's cash and cash equivalents are subject to interest rate risk. However, the company attempts to manage this risk by monitoring its interest-bearing instruments closely and procuring the most advantageous rates under contracts with interest rates that are fixed for the life of the contract, where possible.

The company maintains interest-earning bank accounts with licensed financial institutions. Interest rates on interest-earning bank accounts are not fixed but are subject to fluctuations based on prevailing market rates.

The company's interest rate risk arises mainly from its borrowings.

#### Interest rate sensitivity

Due to the fact that interest earned from the company's interest-earning bank accounts is immaterial, there would be no material impact on the results of the company's operations as a result of fluctuations in interest rates. However, the company is exposed to changes in market interest rates through its borrowings.

The following table illustrates the sensitivity of profit to a reasonably possible change in interest rates.

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# Stationery and Office Supplies Limited

## Notes to the Financial Statements

December 31, 2021

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### 28. Risk management policies (cont'd)

#### a Market risk (cont'd)

##### ii Interest rate risk (cont'd)

Effects on results of operations:

If the interest rate increases by 1% (2020 – 1%) according to changes in money market conditions then this would be the effect of the amounts shown on the basis that all other variables remain constant.

	Rate %	\$
2021	1	1,377,654
2020	1	1,823,008

If the interest rate decrease by 1% (2020 – 1%) according to change in money market conditions then this would be the effect of the amounts shown on the basis that all other variables remain constant.

	Rate %	\$
2021	1	(1,377,654)
2020	1	(1,823,008)

##### iii Other price risk

Other price risk is the risk that the value of a financial instrument will fluctuate as a result of changes in market prices, whether those changes are caused by factors specific to the individual instrument or its issuer or factors affecting all instruments traded in the market. The company's financial instruments are substantially independent of changes in market prices as they are short-term in nature.

#### b Credit risk

Credit risk is the risk that a counterparty fails to discharge an obligation to the company. The company is exposed to credit risk from financial assets including cash and cash equivalents held at banks, trade and other receivables.

##### Credit risk management

The credit risk in respect of cash balances held with banks and deposits with banks are managed via diversification of bank deposits, and are only with reputable financial institutions.

The company continuously monitors the credit quality of customers. The company's policy is to deal with only credit worthy counterparties. The credit terms range between 15 and 30 days. The credit terms for customers are subject to an internal approval process which considers the credit rating scorecard. The on going credit risk is managed through regular review of aging analysis together with credit limit per customer.

Trade receivables consists of a large number of customers. The company does not require collateral or other credit enhancements in respect of its trade and other receivables.



# Stationery and Office Supplies Limited

## Notes to the Financial Statements

December 31, 2021

### 28. Risk management policies (cont'd)

#### b Credit risk (cont'd)

The maximum credit risk faced by the company is limited to the carrying amount of financial assets recognised at the end of the reporting period, as summarised below:

	2021 \$	2020 \$
Investments	4,057,960	3,867,548
Trade and other receivables	123,729,234	99,385,309
Bank balances	34,094,633	96,531,049
<b>Total</b>	<b>161,881,827</b>	<b>199,783,906</b>

#### Trade receivables

The company applies IFRS 9 simplified model of recognising lifetime estimate credit losses, for all trade receivables as these items do not have significant financing component.

In measuring the expected credit losses the trade receivables have been assessed on a collective basis as they possess shared credit risk characteristics. They have been grouped based on the days past due.

The expected loss rates are based on the payment profile for sales over the last 24 months before December 31, 2021 and January 1, respectively as well as the corresponding historical losses during the period. The historical rates are adjusted to reflect forward looking macro economic factors affecting the customers ability to settle the amount outstanding. The company has identified gross domestic product (GDP) and inflation rates to be the most relevant factors and accordingly adjusts historical loss rates for expected changes in these factors.

Trade receivables are written off when there is no reasonable expectation of recovery, failure to make payments within 365 days from the invoice date and failure to engage with the company on alternative payment arrangement amongst other is considered indicators of no reasonable expectation of recovery.

#### December 31, 2021

	Trade receivables days past due					Total
	Current	More than 30 days	More than 60 days	More than 90 days	365 days and over	
Expected credit loss rate	0.25%	0.70%	6%	10%	100%	
Gross carrying amount	65,281,200	33,138,254	9711,538	12,320,484	4,137,431	124,588,907
Lifetime expected credit loss	163,203	231,968	582,692	1,232,048	4,137,431	6,347,342

# Stationery and Office Supplies Limited

## Notes to the Financial Statements

December 31, 2021

### 28. Risk management policies (cont'd)

#### b Credit risk (cont'd)

##### Trade receivables (cont'd)

December 31, 2020

	Trade receivables days past due					Total
	Current	More than 30 days	More than 60 days	More than 90 days	365 days and over	
Expected credit loss rate	5.48%	1.40%	0.66%	0.65%	100%	
Gross carrying amount	45,235,242	18,927,271	9,681,539	13,103,230	2,005,394	88,952,676
Lifetime expected credit loss	2,482,357	265,377	64,382	84,958	2,005,394	4,902,468

The closing balance of the trade and other receivables as at December 31, 2021 reconciles with the trade receivables loss allowance opening balance as follows:

	2021 \$	2020 \$
Opening loss allowance at January 1	4,902,468	4,190,944
Receivables written-off during the year	-	-
Loss allowance recognised during the year	1,444,874	711,524
	<b>6,347,342</b>	<b>4,902,468</b>

#### c Liquidity risk

Liquidity risk is the risk that the company will encounter difficulty in meeting its commitments associated with financial liabilities.

The company manages its liquidity risk by carefully monitoring its cash outflow needs for day-to-day business and maintaining an appropriate level of resources in liquid or near liquid form to meet its needs. The company maintains cash to meet its liquidity requirements.

As at December 31, 2021, the company's non-derivative financial liabilities have contractual maturities (including interest payment where applicable) as summarised below:

	Current Within 12 Months \$	Non-current 2 to 5 years \$	Non-current Over 5 years \$
Borrowings	42,416,191	50,711,224	-
Other loans	9,119,901	36,479,603	18,239,806
Owing to directors	33,204	-	-
Trade and other payables	102,362,167	-	-
<b>Total</b>	<b>153,931,463</b>	<b>87,190,827</b>	<b>18,239,806</b>

# Stationery and Office Supplies Limited

## Notes to the Financial Statements

December 31, 2021

### 28. Risk management policies (cont'd)

#### c Liquidity risk (cont'd)

This compares to the maturity of the company's financial liabilities in the previous reporting period as follows:

	Current Within 12 Months \$	Non-current 2 to 5 years \$	Non-current Over 5 years \$
Borrowings	46,720,035	101,237,344	-
Other loans	6,876,181	44,235,364	12,563,808
Owing to directors	33,204	-	-
Trade and other payables	92,864,283	-	-
<b>Total</b>	<b>146,493,703</b>	<b>145,472,708</b>	<b>12,563,808</b>

The above contractual maturities reflect the gross cash flows, which may differ to the carrying values of the liabilities at the end of the reporting period.

### 29. Fair value measurement

- (i) Financial assets and financial liabilities measured at fair value in the statement of financial position are grouped into three levels of a fair value hierarchy. The three levels are defined based on the observability of significant inputs to the measurement as follows:

Level 1: Quoted prices (unadjusted) in active markets for identical assets or liabilities

Level 2: Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly or indirectly.

Level 3: Unobservable inputs for the asset or liability.

December 31, 2021	Level 1 \$	Level 2 \$	Level 3 \$	Total \$
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#### Financial assets

Quoted equity securities	4,057,960	-	-	4,057,960
<b>Total</b>	<b>4,057,960</b>	<b>-</b>	<b>-</b>	<b>4,057,960</b>

December 31, 2020	Level 1 \$	Level 2 \$	Level 3 \$	Total \$
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#### Financial assets

Quoted equity securities	3,867,548	-	-	3,867,548
<b>Total</b>	<b>3,867,548</b>	<b>-</b>	<b>-</b>	<b>3,867,548</b>

There were no transfers between level 1 and level 2 in 2021 and 2020.

The company's other financial assets and financial liabilities are measured at amortised cost, and the fair values for these are disclosed at Note 30.

# Stationery and Office Supplies Limited

## Notes to the Financial Statements

December 31, 2021

### 29. Fair value measurement (cont'd)

(ii) Fair value measurement of non-financial assets.

The following table shows the Levels within the hierarchy of non-financial assets measured at fair value on a recurring basis at December 31, 2021:

	Level 1 \$	Level 2 \$	Level 3 \$	Total \$
Property, plant and equipment				
Land and buildings	-	-	308,498,709	308,498,709
<b>Total</b>	<b>-</b>	<b>-</b>	<b>308,498,709</b>	<b>308,498,709</b>

Fair value of the company's land and buildings is estimated based on appraisal by a professionally qualified valuator. The significant inputs and assumptions are developed in close consultation with management.

#### Land and Buildings (Level 3)

The appraisal was carried out using a market approach that reflects observed prices for market transactions and incorporates adjustments for factors specific to the company's property, including size, location, encumbrances and current use of the property. Land and buildings at 34 Collins Green Avenue, St. Andrew, were revalued November 2017.

Reconciliation of the opening and closing balances of the company's land and buildings:

	2021 \$
<b>Balance at January 1, 2021</b>	311,537,653
Additions	1,142,974
Depreciation	(4,181,918)
<b>Balance at December 31, 2021</b>	<b>308,498,709</b>

December 31, 2020	Level 1 \$	Level 2 \$	Level 3 \$	Total \$
Property, plant and equipment				
Land and buildings	-	-	279,188,630	279,188,630
<b>Total</b>	<b>-</b>	<b>-</b>	<b>279,188,630</b>	<b>279,188,630</b>

Fair value of the company's land and buildings is estimated based on appraisal by a professionally qualified valuator. The significant inputs and assumptions are developed in close consultation with management.

#### Land and Buildings (Level 3)

The appraisal was carried out using a market approach that reflects observed prices for market transactions and incorporates adjustments for factors specific to the company's property, including size, location, encumbrances and current use of the property. Land and buildings at 34 Collins Green Avenue, St. Andrew, were revalued November 2017.

# Stationery and Office Supplies Limited

## Notes to the Financial Statements

December 31, 2021

### 29. Fair value measurement (cont'd)

Reconciliation of the opening and closing balances of the company's land and buildings:

	2020 \$
<b>Balance at January 1, 2020</b>	260,769,007
Additions	37,645,904
Transfers	16,709,023
Depreciation	(3,586,281)
<b>Balance at December 31, 2020</b>	<b>311,537,653</b>

### 30. Summary of financial assets and liabilities by category

The carrying amount of the company's financial assets and liabilities recognised at the end of the reporting periods under review may also be categorised as follows:

	2021 \$	2020 \$
<b>Financial assets</b>		
Fair value through profit or loss		
Investments	4,057,960	3,876,548
	<b>4,057,960</b>	<b>3,876,548</b>
<b>Financial assets</b>		
Amortised cost		
Trade and other receivables	123,729,234	99,385,309
Cash and cash equivalents	34,462,852	96,899,268
<b>Total</b>	<b>158,192,086</b>	<b>200,161,125</b>
<b>Financial liabilities measured at amortised cost</b>		
Borrowings	46,998,750	81,490,713
Other loans	46,140,801	49,990,695
<b>Financial liabilities measured at amortised cost</b>		
Trade and other payables	102,362,167	92,864,283
Owing to directors	33,024	33,204
Current portion of borrowings	37,810,807	36,973,453
Current portion of other loans	6,362,001	3,841,888
<b>Total</b>	<b>239,707,550</b>	<b>265,194,236</b>

### 31. Capital management, policies and procedures

The company's capital management objectives are to ensure the company's ability to continue as a going concern and to sustain future development of the business. The company's Board of Directors review the financial position of the company at regular meetings.

The company is not subject to externally imposed capital requirements. The company did not change its approach to capital management policies during the year.

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# Stationery and Office Supplies Limited

## Notes to the Financial Statements

December 31, 2021

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### **32. Impact of COVID-19**

On March 11, 2020, the World Health Organization (WHO) declared a new Coronavirus (COVID-19) pandemic. Two years on from the initial outbreak, the virus remains prevalent across the world. During the current year, the spread of the COVID-19 virus and the new variants resulted in the Government of Jamaica having to implement “no movement days” across the island in an effort to contain transmittal of the virus. There was also the introduction and administration of vaccines, to aid in the recovery efforts.

The performance of the company is however on an upward trajectory and management continues to closely monitor the situation and adhere to the various government protocols and advice.